

# MARKET RESEARCH

## TASK IDEAS FOR MARKET RESEARCH

#### TASK 001

Ask students to create a marketing plan.

#### TASK 002

Run the concept by students before you execute on it to ensure it resonates.

### TASK 003

Ask questions about your industry and use answers to direct your back-to-school marketing plan.

#### TASK 004

Ask survey questions and use the data in your next blog article. (Below is a snapshot of a financial survey conducted)



#### TASK 005

Ask students to review your new product / website / service.

TASK 006...

Campus Intelligence Report - What does a typical day in the life of a student on your campus look like?

#### TASK 007.....

Create a focus group.

TASK 008 Select beta testers.

TASK 009 Who is the decision maker on your campus for X, Y, Z?

Use the survey tool as a method of data collection.

TASK 011\_\_\_\_\_

Where is the new hottest spring break destination, popular bar, etc?

#### TASK 012 .....

Have students ask professors questions that they normally wouldn't be able to answer.

#### TASK 013 ...... Video testimonials.

(Below is a snapshot from a video testimonial reviewing the BackBeat Pro Headphones by Plantronics)



TASK 014 Gather intel about local businesses.

TASK 015. Use the survey tool for a simple data entry opportunity at a live event.

TASK 016 Get thousands of multiple choice, checkbox, open box, and more responses fast.

## RECRUIT

### TASK IDEAS FOR RECRUITMENT

#### TASK 017.

Scale - get students at more campuses.

#### TASK 018.

Students can get your brand involved in a classroom competition for you to identify the best HR talent.

TASK 019...

Schedule talks in front of relevant student organizations before you show up for a career fair.

TASK 020 Show a recruitment video in front of hundreds of student organizations during a single day.

#### TASK 021.....

Talk to your professor about sharing our position.

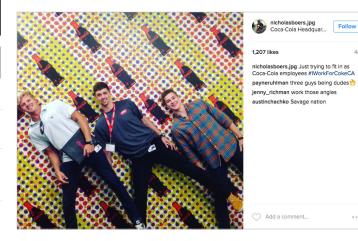
#### TASK 022.

Turn your existing summer internship program into a Campus Rep Program in the fall / spring.

#### TASK 023...

#### Find students who are good at social media posting.

(Below is a social post by a student recruited for Coca-Cola based on their social media abilities and reach)



TASK 024 Start a Campus Rep Program now.

TASK 025 Be at more campuses at once.

#### TASK 026

Collect .edu email addresses for those students interested in learning more about your opening.

## **IMPROVEMENTS**

## TASK IDEAS FOR IMPROVING YOUR PROGRAM

#### TASK 027

Measurement tools to prove work.

#### TASK 028

Instant gratification! Pay students instantly for their completed work.

#### TASK 029

Faster response time.

TASK 030 Vetting process

#### TASK 031

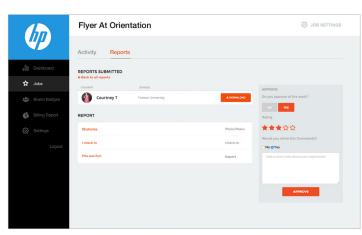
Create a before / after survey to better understand how people are using the product.

#### TASK 032

Competitions - Keeps track of how your students are rated on each project across an entire campaign.

#### TASK 033.

Stop chasing reports from your reps! Have them all in one place. (Below is a report received by HP from a student handing out flyers at orientation)



TASK 034 .....

Do more with less staff.

#### TASK 035

Use one tool instead of multiple.

#### TASK 036

Go beyond the traditional way of Campus Rep Programs by incorporating technology.

TASK 037 Achieve lower turnover.

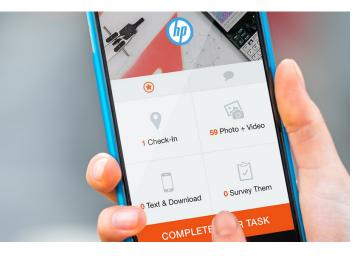
TASK 038 Test at a small number of campuses and immediately scale to a larger number upon success.

TASK 039 Allow some flexibility to enter your program.

Have students upload videos of the event(s).

#### TASK 041...

Use a GPS check-in to keep track of students. (Below is a view of the tools on the students' dashboard)



#### TASK 042

 $\label{eq:message} Message \ your \ students \ all \ at \ once \ or \ individually.$ 

#### TASK 043

Create consistency that you can scale.

TASK 044\_ Amplify your existing activity by having more students execute on it.

#### TASK 045...

Engage students in the way they are engaging with everything else - their mobile device.

#### TASK 046...

Able to do multiple types of marketing activities - market research, social media, boots on the ground.

## 

### <u>TASK IDEAS FOR BRAND AWARENESS / SALES</u>

TASK 047

Hand out samples of your product to your peers. on campus to his peers)



TASK 048 Speak in front of a class. TASK 049

Speak in front of a student organization.

TASK 050

Reserve space on campus for your tour vehicle.

TASK 051

Get your peers to download our app.

TASK 052 Get us involved in the largest event on campus.

TASK 053

Share an article we just posted on our social media accounts to your friends. TASK 054

Go on our website and post your favorite product to your social media account.

TASK 055 Take a picture of your display in the store to ensure the image you want to portray is being met.

TASK 056 Put up flyers about your upcoming event.

TASK 057

Stencil sidewalk chalkings with #stencilmania.

TASK 058 Impromptu fashion show runway in the Union.

TASK 059

Get front row of your student section and hold up this poster.

TASK 060

Pass out branded moving boxes during moveout week.

TASK 06 Give parents water during move in and tell them about the nearest location to buy what they forgot.

TASK 062 Engage greek life with your idea.

TASK 063 Gather the mailing addresses of Greek Houses then send the houses a surprise and delight package.

TASK 064 Street teams.

TASK 065

Amplify a social media post with more likes, comments, and shares.

TASK 066

Build a student sales team. TASK 067

Drive student traffic to our existing event.

TASK 068 Get involved in sports on campus.

Т<u>А</u> S К 069

Help students move in with your brand seen first.

Create custom frisbees and tape gift cards to the bottom of them. Then have your reps throw them around campus.

TASK 071 Get a table on campus.

TASK 072 Create a student organization on campus.
TASK 073
Download your app.
TASK 074
Demo your product.
TASK 075 Pass out samples before the campus movies on the weekends.
TASK 076 Write on classroom whiteboard / chalkboard a specific message.
TASK 077 Pass out noise canceling headphones in library.
TASK 078 Branded static clings in all dorm bathrooms prior to move in.
TASK 079 Stock dorm room fridges prior to move in.
TASK 080 Have students change their Facebook profile and banner images to ones provided by you.
TASK 081 Weekly coupon distribution.

#### TASK 082

Order pizza to be delivered by students who are wearing your branding in a surprise and delight fashion on campus.

TASK 083 Give students a link to your website with a unique coupon code.

TASK 084

Hire students weekly to engage with students at the dining halls.

Create bookmarks with your information and have students drop them off to their peers studying at the library.

## TASK 086

Make a homemade video advertising the product (include the product's name, uses, benefits, etc).

TASK 087 Create a carnival game that includes the brand's product and set it up for people on campus to play (ex: beanbag toss).

### TASK 088

Photoshop a picture of you with the product's mascot and post.

TASK 089

Walk around campus with a sign up sheet.

TASK 090 Create an intramural sports team with each opposing team played getting samples. TASK 091

Take a picture of you in your college gear at a rival's campus.

TASK 092

Share our song list on Spotify. TASK 093

### Host a shoe lover's party in a sorority house.

Lover's Party for DSW at sorority houses on campus)



TASK 094

Talk to student organizations about how to put their best suit forward before a career fair.

Sign your peers up during back-to-school for cable / internet.
TASK 096 Pass out samples in the recreation center.
TASK 097 #iworkforcokaca on instagram type posts.
TASK 098

Setup a spin wheel on campus. TASK 099

Organize a group of students for a pre-screening.

TASK 100 Pass out condoms to your Resident Advisor on your dorm room floor.

TASK 101

Use Go Commando App to execute on your idea!